



## PRANATI KHANNA

17D NORTH

JWT

◆ TWS

10+ years in advertising

Worked in Hyderabad and Bangalore

Experience spans brands like A.P Government, Olive Group, Apollo Hospitals, Red Bull, Shoyu, DE Shaw, Supergas, St. Andrews, Airdriven, and more

# WE'RE THE WHOLE SHEBANG. AND THIS IS WHAT WE DO.

Strategy Creative Digital Jingles Films

# TEAM CAPABILITIES

Our team consists of some of the best talent that spreads across different areas of creative and strategy expertise.



Platform Specialists



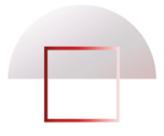
Data Analysts



**CRM Tool Specialist** 



Creative



Strategic Planner

# CAMPAIGNS WE HAVE WORKED ON

Here are two examples of campaigns we worked on and brands we built from scratch.























































































## **GIGGLE WATER**

Hyderabad's first Speakeasy & LGBTQIA+ inclusive space

Campaign Goal: To turn an attic into a concept bar and solely use Instagram for monthly campaigns.

**Targets Met:** Since we took over partnership with the bar, we ran a Branding & Marketing campaign that went viral, nationwide.

2018 avg monthly sale 2L
2022 avg monthly sale 15L+

2018 followers on Instagram 204
2022 followers on Instagram 5,627









## Our Involvement



# **Digital Marketing**

Created a unique brand language that translated into a viral marketing campaign on Instagram

# **Digital Advertising**

Running ads for Social Media campaigns & tracking performance

## Influencer Marketing

Engaging with local and national influencers to visit and post about Hyderabad's Jazz & LGBTQIA+ venue

# Internal Branding

Wall art, menus, tent cards, decor ideation









































## SHOYU

Telugu actor Naga Chaitanya started a gourmet
Pan Asian cloud kitchen called 'Shoyu' and partnered
with Swiggy for deliveries across Hyderabad.

**Campaign Goal:** To create awareness around Hyderabad about the brand and uniqueness of the menu and thus increase number of orders.

Targets Met: After engaging with Freeform Creative in November 2022, our digital marketing campaigns made the following impact

Customers increased by 25,650

Swiggy deliveries increased by 100,000+

Private catering bookings increased by 50+P/M



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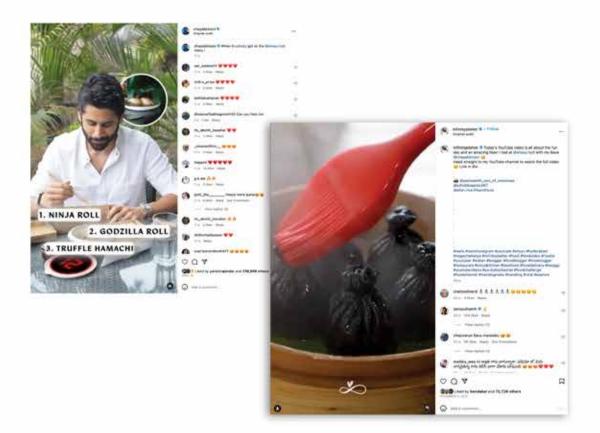




## Our Involvement



Campaign Strategy: To develop a digital strategy that covers Instagram, WhatsApp & Swiggy in order to increase brand awareness, orders and bring the customer closer to the brand by doing pop ups and private caterings as well.



10,000 + post & story likes & shares
Engaged with 12 influencers in 1 year



## Our Impact

**June 2022** 

12,523 Followers

on Instagram

70 orders per day

on average

2100 orders per month

on average

**June 2023** 

23,600 Followers

on Instagram

176 orders per day

on average

5303 orders per month

on average



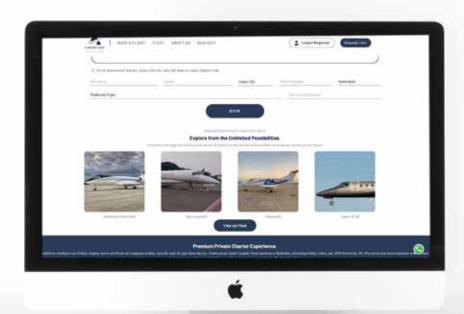
# **UI DESIGN**

From websites to app UI - here are some of our favourite projects so far

#### AirDriven: Website & App UI Design

AirDriven Aviation is one of India's leading end-to-end Private Jet Companies in India. Global private charter company head-quartered in Hyderabad, prioritizing safety, luxury, and 100% exclusivity.

### https://www.airdriven.com



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#### Sher Bache: Website UI Design

This label is a pandemic-born brand that specialises in limited edition outfits featuring artisanal prints combined with handmade embroidery for men, women & children.

https://www.sherbache.com



### Flavure: Website UI Design

Flavure is a brand of the highest quality Greek Olives, packaged in a range of flavours and quantities that aims to bring the concept of healthy snacking with fresh flavoured olives into the Indian market.

### https://www.flavure.in



## BeEZPZ: Website UI Design

A personal shopping service that shops with a client or for a client as well as ships their purchases across the world.

## https://beezpz.com



# WHAT WE CAN DO FOR YOU

At TWS, we follow a structured process to create a Digital Marketing strategy, comprising of five key stages

